

**WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
HEALTH & WELFARE TRUST FUND**

THIRD QUARTER 2017

ADMINISTRATIVE MANAGER'S REPORT

THIRD QUARTER 2017
CONTRIBUTIONS AND EXPENSES

PLAN C

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
ADAMS BURCH ¹	\$ 5.28	28,876.18	60	\$ 147,204
COBRA			0	\$ -
SELF PAY			0	\$ -
TOTAL INCOME		28,876.18	60	\$ 147,204

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
DENTAL	\$ 28.15	\$ 5,039	\$ 0.175	
DISABILITY		\$ -	\$ -	
LIFE/AD&D-ING	\$ 0.209	\$ 188	\$ 0.007	\$0.179 LIFE / \$0.03 AD&D
OPTICAL GVS/FULLY INSURED	\$ 3.10	\$ 230	\$ 0.008	
UHC HMO ¹	\$ 1,119.09	\$ 177,892	\$ 6.161	
SUB TOTAL		\$ 183,349	\$ 6.351	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 22.39	\$ 4,024	\$ 0.139	
ADMINISTRATION HIPAA	\$ 0.21	\$ 38	\$ 0.001	
MISCELLANEOUS		\$ 9,043	\$ 0.313	
SUB TOTAL		\$ 13,105	\$ 0.453	

TOTAL EXPENSES		\$ 196,454	\$ 6.804	
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SURPLUS (DEFICIT)		\$ (49,250)
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AVG. HOURLY INCOME		\$ 5.10
AVG. HOURLY EXPENSE		\$ 6.80
SURPLUS (DEFICIT)		\$ (1.70)

¹Rate increase as of 8/1/17

THIRD QUARTER 2017 CONTRIBUTIONS AND EXPENSES
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PLAN E

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
EIGHT O'CLOCK COFFEE	\$ 6.55	22,917.00	53	\$ 150,106
GIANT RECYCLING ¹	\$ 6.88	9,507.40	19	\$ 65,411
GIANT WAREHOUSE	\$ 6.88	117,498.00	232	\$ 808,386
UNION LOCAL 730	\$ 6.88	1,156.00	3	\$ 7,953
WASHINGTON FOOD	\$ 6.55	1,917.50	4	\$ 12,560
COBRA			0	\$ -
SELF PAY			6	\$ 4,794
TOTAL INCOME		152,995.90	317	\$ 1,049,210

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
CIGNA OONSP	19%	\$ 4,418	\$ 0.029	
CIGNA HEALTH CARE	\$ 26.12	\$ 25,571	\$ 0.167	
DENTAL	\$ 31.58	\$ 30,254	\$ 0.198	
DISABILITY		\$ 22,917	\$ 0.150	
DRUG		\$ 283,388	\$ 1.852	
LIFE/AD&D-ING	\$ 0.209	\$ 9,010	\$ 0.059	\$0.179 LIFE / \$0.03 AD&D
MEDICAL		\$ 679,776	\$ 4.443	
OPTICAL GVS/FULLY INSURED	\$ 3.10	\$ 219	\$ 0.001	
OPTICAL GVS/FULLY INSURED	\$ 6.23	\$ 5,077	\$ 0.033	
STOP LOSS ²	\$ 18.05	\$ 17,024	\$ 0.111	
SUB TOTAL		\$ 1,077,654	\$ 7.043	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 22.39	\$ 21,254	\$ 0.139	
ADMINISTRATION HIPAA	\$ 0.21	\$ 199	\$ 0.001	
MISCELLANEOUS		\$ 47,761	\$ 0.312	
SUB TOTAL		\$ 69,214	\$ 0.452	

TOTAL EXPENSES	\$ 1,146,868	\$ 7.495
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SURPLUS (DEFICIT)	\$ (97,658)
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AVG. HOURLY INCOME	\$ 6.86
AVG. HOURLY EXPENSE	\$ 7.50
SURPLUS (DEFICIT)	\$ (0.64)

¹Rate increase as of 7/1/17

²Rate increase as of 8/1/17

THIRD QUARTER 2017 MISCELLANEOUS EXPENSES
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ALL PLANS

MISCELLANEOUS EXPENSES	AMOUNT
AMERICAN CORE REALTY INVESTMENT MANAGER FEES	\$ 2,228
ANNUAL AUDIT FEES	\$ 12,000
BONDING AND INSURANCE	\$ 11,658
CHARTWELL INVESTMENT MANAGER FEES	\$ 3,315
CONFERENCE	\$ 1,449
INVESTMENT PERFORMANCE SERVICES	\$ 5,625
LEGAL	\$ 14,102
MEETING	\$ 542
PATIENT-CENTERED OUTCOMES RESEARCH TRUST FUND FEE	\$ 2,373
PNC FEES	\$ 1,215
POSTAGE	\$ 342
PRINTING	\$ 84
WEDGE CAPITAL INVESTMENT MANAGER FEES	\$ 1,871
TOTAL	\$ 56,804

Miscellaneous charges are assigned by plan on a pro-rated basis, based on participant counts.

2017
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$ 126,305	\$ 141,957	\$ 147,204	\$ -	\$ 415,466
COBRA	\$ -	\$ -	\$ -	\$ -	\$ -
SELF PAY	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL INCOME	\$ 126,305	\$ 141,957	\$ 147,204	\$ -	\$ 415,466
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BENEFIT EXPENSES					
DENTAL	\$ 4,769	\$ 4,949	\$ 5,039	\$ -	\$ 14,757
DISABILITY	\$ -	\$ -	\$ -	\$ -	\$ -
LIFE/AD&D	\$ 182	\$ 186	\$ 188	\$ -	\$ 556
OPTICAL	\$ 571	\$ 984	\$ 230	\$ -	\$ 1,785
OC HMO	\$ 147,211	\$ 144,874	\$ 177,892	\$ -	\$ 469,977
SUBTOTAL	\$ 152,733	\$ 150,993	\$ 183,349	\$ -	\$ 487,075

OPERATING EXPENSES					
ADMINISTRATION	\$ 4,127	\$ 4,203	\$ 4,062	\$ -	\$ 12,392
MISCELLANEOUS	\$ 8,304	\$ 3,195	\$ 9,043	\$ -	\$ 20,542
SUBTOTAL	\$ 12,431	\$ 7,398	\$ 13,105	\$ -	\$ 32,934

TOTAL EXPENSE	\$ 165,164	\$ 158,391	\$ 196,454	\$ -	\$ 520,009
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SURPLUS (DEFICIT)	\$ (38,859)	\$ (16,434)	\$ (49,250)	\$ -	\$ (104,543)
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					AVERAGE
AVG HOURLY INCOME	\$ 4.78	\$ 4.78	\$ 5.10	\$ -	\$ 4.89
AVG HOURLY EXPENSE	\$ 6.25	\$ 5.33	\$ 6.80	\$ -	\$ 6.13
SURPLUS (DEFICIT)	\$ (1.47)	\$ (0.55)	\$ (1.70)	\$ -	\$ (1.24)

TOTAL PARTICIPANTS	61	62	60	0	61
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2017
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$ 887,396	\$ 978,839	\$ 1,044,416	\$ -	\$ 2,910,651
COBRA	\$ 1,222	\$ -	\$ -	\$ -	\$ 1,222
SELF PAY	\$ 2,123	\$ 3,930	\$ 4,794	\$ -	\$ 10,847

TOTAL INCOME	\$ 890,741	\$ 982,769	\$ 1,049,210	\$ -	\$ 2,922,720
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 9,959	\$ 6,678	\$ 4,418	\$ -	\$ 21,055
CIGNA	\$ 25,465	\$ 26,247	\$ 25,571	\$ -	\$ 77,283
DENTAL	\$ 30,250	\$ 30,077	\$ 30,254	\$ -	\$ 90,581
DISABILITY	\$ 12,515	\$ 18,541	\$ 22,917	\$ -	\$ 53,973
DRUG	\$ 256,326	\$ 362,711	\$ 283,388	\$ -	\$ 902,425
LIFE/AD&D	\$ 9,198	\$ 9,020	\$ 9,010	\$ -	\$ 27,228
MEDICAL	\$ 722,403	\$ 556,899	\$ 679,776	\$ -	\$ 1,959,078
OPTICAL	\$ 5,325	\$ 5,847	\$ 5,296	\$ -	\$ 16,468
STOP LOSS	\$ 16,604	\$ 16,083	\$ 17,024	\$ -	\$ 49,711
SUBTOTAL	\$ 1,088,045	\$ 1,032,103	\$ 1,077,654	\$ -	\$ 3,197,802

OPERATING EXPENSES					
ADMINISTRATION	\$ 21,997	\$ 21,629	\$ 21,453	\$ -	\$ 65,079
MISCELLANEOUS	\$ 44,253	\$ 16,444	\$ 47,761	\$ -	\$ 108,458
SUBTOTAL	\$ 66,250	\$ 38,073	\$ 69,214	\$ -	\$ 173,537

TOTAL EXPENSE	\$ 1,154,295	\$ 1,070,176	\$ 1,146,868	\$ -	\$ 3,371,339
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SURPLUS (DEFICIT)	\$ (263,554)	\$ (87,407)	\$ (97,658)	\$ -	\$ (448,619)
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	AVERAGE				
AVG HOURLY INCOME	\$ 6.56	\$ 6.65	\$ 6.86	\$ -	\$ 6.69
AVG HOURLY EXPENSE	\$ 8.51	\$ 7.24	\$ 7.50	\$ -	\$ 7.75
SURPLUS (DEFICIT)	\$ (1.95)	\$ (0.59)	\$ (0.64)	\$ -	\$ (1.06)

TOTAL PARTICIPANTS	325	319	317	0	320
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2017
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2017	SECOND 2017	THIRD 2017	FOURTH 2017	TOTAL
CONTRIBUTIONS	\$ 1,017,046	\$ 1,124,726	\$ 1,196,414	\$ -	\$ 3,338,186
INTEREST & DIVIDENDS	\$ 59,746	\$ 68,618	\$ 59,061	\$ -	\$ 187,425
MISCELLANEOUS INCOME ¹	\$ 50,128	\$ -	\$ 127,518	\$ -	\$ 177,646

TOTAL INCOME	\$ 1,126,920	\$ 1,193,344	\$ 1,382,993	\$ -	\$ 3,703,257
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 9,959	\$ 6,678	\$ 4,418	\$ -	\$ 21,055
CIGNA	\$ 25,465	\$ 26,247	\$ 25,571	\$ -	\$ 77,283
DENTAL	\$ 35,019	\$ 35,026	\$ 35,293	\$ -	\$ 105,338
DISABILITY	\$ 12,515	\$ 18,541	\$ 22,917	\$ -	\$ 53,973
DRUG	\$ 256,326	\$ 362,711	\$ 283,388	\$ -	\$ 902,425
LIFE/AD&D	\$ 9,380	\$ 9,206	\$ 9,198	\$ -	\$ 27,784
MEDICAL	\$ 722,403	\$ 556,899	\$ 679,776	\$ -	\$ 1,959,078
OPTICAL	\$ 5,896	\$ 6,831	\$ 5,526	\$ -	\$ 18,253
OC HMO	\$ 147,211	\$ 144,874	\$ 177,892	\$ -	\$ 469,977
STOP LOSS	\$ 16,604	\$ 16,083	\$ 17,024	\$ -	\$ 49,711
SUBTOTAL	\$ 1,240,778	\$ 1,183,096	\$ 1,261,003	\$ -	\$ 3,684,877

OPERATING EXPENSES					
ADMINISTRATION	\$ 26,124	\$ 25,832	\$ 25,515	\$ -	\$ 77,471
MISCELLANEOUS	\$ 52,557	\$ 19,639	\$ 56,804	\$ -	\$ 129,000
SUBTOTAL	\$ 78,681	\$ 45,471	\$ 82,319	\$ -	\$ 206,471

TOTAL EXPENSE	\$ 1,319,459	\$ 1,228,567	\$ 1,343,322	\$ -	\$ 3,891,348
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SURPLUS (DEFICIT)	\$ (192,539)	\$ (35,223)	\$ 39,671	\$ -	\$ (188,091)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.94	\$ 6.73	\$ 7.60	\$ -	\$ 7.09
AVG HOURLY EXPENSE	\$ 8.13	\$ 6.92	\$ 7.39	\$ -	\$ 7.48
SURPLUS (DEFICIT)	\$ (1.19)	\$ (0.19)	\$ 0.21	\$ -	\$ (0.39)

TOTAL PARTICIPANTS	386	381	377	0	381
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FUND RESERVE	\$ 6,775,712	\$ 6,909,739	\$ 6,791,875	
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¹Medical Loss Ratio Rebate - \$124,214.12, Stop Loss Dividend - \$3,304.00.

2016
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 117,172	\$ 123,064	\$ 125,018	\$ 139,206	\$ 504,460
COBRA	\$ -	\$ -	\$ -	\$ -	\$ -
SELF PAY	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL INCOME	\$ 117,172	\$ 123,064	\$ 125,018	\$ 139,206	\$ 504,460
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BENEFIT EXPENSES					
DENTAL	\$ 5,017	\$ 4,990	\$ 4,907	\$ 4,742	\$ 19,656
DISABILITY	\$ -	\$ 285	\$ -	\$ -	\$ 285
LIFE/AD&D	\$ 191	\$ 190	\$ 187	\$ 181	\$ 749
OPTICAL	\$ 594	\$ 580	\$ 537	\$ 535	\$ 2,246
OC HMO	\$ 144,838	\$ 139,556	\$ 148,609	\$ 146,876	\$ 579,879
SUBTOTAL	\$ 150,640	\$ 145,601	\$ 154,240	\$ 152,334	\$ 602,815

OPERATING EXPENSES					
ADMINISTRATION	\$ 3,515	\$ 3,556	\$ 3,550	\$ 3,970	\$ 14,591
MISCELLANEOUS	\$ 12,388	\$ 12,717	\$ 5,144	\$ 9,166	\$ 39,415
SUBTOTAL	\$ 15,903	\$ 16,273	\$ 8,694	\$ 13,136	\$ 54,006

TOTAL EXPENSE	\$ 166,543	\$ 161,874	\$ 162,934	\$ 165,470	\$ 656,821
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SURPLUS (DEFICIT)	\$ (49,371)	\$ (38,810)	\$ (37,916)	\$ (26,264)	\$ (152,361)
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	AVERAGE				
AVG HOURLY INCOME	\$ 4.28	\$ 4.28	\$ 4.59	\$ 4.78	\$ 4.48
AVG HOURLY EXPENSE	\$ 6.08	\$ 5.63	\$ 5.98	\$ 5.68	\$ 5.84
SURPLUS (DEFICIT)	\$ (1.80)	\$ (1.35)	\$ (1.39)	\$ (0.90)	\$ (1.36)

TOTAL PARTICIPANTS	60	60	60	61	60
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2016
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 962,747	\$ 992,085	\$ 980,793	\$ 1,041,826	\$ 3,977,451
COBRA	\$ 1,168	\$ 1,168	\$ -	\$ -	\$ 2,336
SELF PAY	\$ 595	\$ 815	\$ 3,825	\$ 3,930	\$ 9,165
RETIREE SELF PAY	\$ 98,844	\$ 100,639	\$ 64,757	\$ -	\$ 264,240

TOTAL INCOME	\$ 1,063,354	\$ 1,094,707	\$ 1,049,375	\$ 1,045,756	\$ 4,253,192
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 18,619	\$ 37,231	\$ 29,536	\$ 43,987	\$ 129,373
CIGNA	\$ 33,865	\$ 26,230	\$ 26,051	\$ 25,567	\$ 111,713
DENTAL	\$ 32,507	\$ 31,178	\$ 31,208	\$ 32,476	\$ 127,369
DISABILITY	\$ 17,947	\$ 31,879	\$ 31,933	\$ 30,667	\$ 112,426
DRUG	\$ 359,549	\$ 321,457	\$ 340,366	\$ 131,233	\$ 1,152,605
LIFE/AD&D	\$ 9,885	\$ 9,480	\$ 9,489	\$ 9,876	\$ 38,730
MEDICAL	\$ 841,870	\$ 827,116	\$ 845,428	\$ 802,110	\$ 3,316,524
OPTICAL	\$ 3,892	\$ 5,906	\$ 5,821	\$ 5,686	\$ 21,305
RETIREES	\$ 682,570	\$ 689,706	\$ 487,771	\$ -	\$ 1,860,047
STOP LOSS	\$ -	\$ -	\$ -	\$ 16,773	\$ 16,773
SUBTOTAL	\$ 2,000,704	\$ 1,980,183	\$ 1,807,603	\$ 1,098,375	\$ 6,870,092

OPERATING EXPENSES					
ADMINISTRATION	\$ 25,749	\$ 25,314	\$ 23,739	\$ 21,285	\$ 96,087
MISCELLANEOUS	\$ 79,106	\$ 78,838	\$ 31,211	\$ 49,142	\$ 238,297
SUBTOTAL	\$ 104,855	\$ 104,152	\$ 54,950	\$ 70,427	\$ 334,384

TOTAL EXPENSE	\$ 2,105,559	\$ 2,084,335	\$ 1,862,553	\$ 1,168,802	\$ 7,204,476
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SURPLUS (DEFICIT)	\$ (1,042,205)	\$ (989,628)	\$ (813,178)	\$ (123,046)	\$ (2,951,284)
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	AVERAGE				
AVG HOURLY INCOME	\$ 6.88	\$ 6.96	\$ 6.95	\$ 6.52	\$ 6.83
AVG HOURLY EXPENSE	\$ 13.62	\$ 13.26	\$ 12.33	\$ 7.29	\$ 11.63
SURPLUS (DEFICIT)	\$ (6.74)	\$ (6.30)	\$ (5.38)	\$ (0.77)	\$ (4.80)

TOTAL PARTICIPANTS	383	372	364	327	362
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RETIREE HMO PARTICIPANTS	41	41	41	0	41
RETIREE DRUG PARTICIPANTS	385	382	390	0	386

2016
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 1,180,526	\$ 1,217,771	\$ 1,174,393	\$ 1,184,962	\$ 4,757,652
INTEREST & DIVIDENDS	\$ 73,428	\$ 74,693	\$ 70,826	\$ 75,925	\$ 294,872
MISCELLANEOUS INCOME	\$ 400	\$ -	\$ 118,256	\$ -	\$ 118,656

TOTAL INCOME	\$ 1,254,354	\$ 1,292,464	\$ 1,363,475	\$ 1,260,887	\$ 5,171,180
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 18,619	\$ 37,231	\$ 29,536	\$ 43,987	\$ 129,373
CIGNA	\$ 33,865	\$ 26,230	\$ 26,051	\$ 25,567	\$ 111,713
DENTAL	\$ 37,524	\$ 36,168	\$ 36,115	\$ 37,218	\$ 147,025
DISABILITY	\$ 17,947	\$ 32,164	\$ 31,933	\$ 30,667	\$ 112,711
DRUG	\$ 359,549	\$ 321,457	\$ 340,366	\$ 131,233	\$ 1,152,605
LIFE/AD&D	\$ 10,076	\$ 9,670	\$ 9,676	\$ 10,057	\$ 39,479
MEDICAL	\$ 841,870	\$ 827,116	\$ 845,428	\$ 802,110	\$ 3,316,524
OPTICAL	\$ 4,486	\$ 6,486	\$ 6,358	\$ 6,221	\$ 23,551
OC HMO	\$ 144,838	\$ 139,556	\$ 148,609	\$ 146,876	\$ 579,879
RETIREEES	\$ 682,570	\$ 689,706	\$ 525,571	\$ -	\$ 1,897,847
STOP LOSS	\$ -	\$ -	\$ -	\$ 16,773	\$ 16,773
SUBTOTAL	\$ 2,151,344	\$ 2,125,784	\$ 1,999,643	\$ 1,250,709	\$ 7,527,480

OPERATING EXPENSES					
ADMINISTRATION	\$ 29,264	\$ 28,870	\$ 27,289	\$ 25,255	\$ 110,678
MISCELLANEOUS	\$ 91,494	\$ 91,555	\$ 36,355	\$ 58,308	\$ 277,712
SUBTOTAL	\$ 120,758	\$ 120,425	\$ 63,644	\$ 83,563	\$ 388,390

TOTAL EXPENSE	\$ 2,272,102	\$ 2,246,209	\$ 2,063,287	\$ 1,334,272	\$ 7,915,870
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SURPLUS (DEFICIT)	\$ (1,017,748)	\$ (953,745)	\$ (699,812)	\$ (73,385)	\$ (2,744,690)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.89	\$ 6.95	\$ 7.65	\$ 6.66	\$ 7.04
AVG HOURLY EXPENSE	\$ 12.49	\$ 12.08	\$ 11.57	\$ 7.04	\$ 10.80
SURPLUS (DEFICIT)	\$ (5.60)	\$ (5.13)	\$ (3.92)	\$ (0.38)	\$ (3.76)

TOTAL PARTICIPANTS	443	432	424	388	422
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FUND RESERVE	\$ 8,926,275	\$ 7,932,858	\$ 7,134,938	\$ 6,913,986	
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THIRD QUARTER 2017 CONTRACT INFORMATION
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COMPANY	PLAN	CURRENT RATES	CURRENT RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
ADAMS BURCH	C	\$5.28	08-01-17	08-01-18	06-30-18
EIGHT O'CLOCK COFFEE	E	\$6.55	02-05-17	02-05-18	07-17-21
GIANT RECYCLING	E	\$6.88	07-01-17	07-01-18	06-23-18
GIANT WAREHOUSE	E	\$6.88	06-01-17	06-01-18	05-14-22
UNION LOCAL 730	E	\$6.88	06-01-17	06-01-18	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	E	\$6.55	11-01-16	11-01-17	11-01-18

HEALTH AND WELFARE
DELINQUENCY REPORT
As of September 30, 2017

NO DELINQUENCIES

Fund Reserve

Months of Available Fund Reserve			
Expenses			
	Jan - Dec 2016		\$ 7,915,870.00
	Sep-17		\$ 3,891,348.00
	Total		\$ 11,807,218.00
	Per Month		\$ 562,248.48
Fund Reserve			
	Sep-17		\$ 6,791,875.00
	Months of Reserve		12.1

Projected Hourly Contribution - Future Expenses Based on Most Recent 12 Month Data (September 2017 - August 2018)

Class C	\$	7.81
Class E	\$	8.21